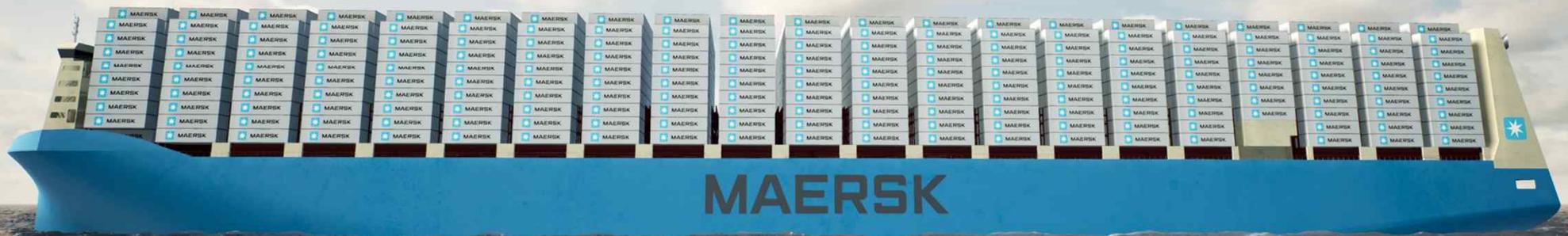


Moving into green shipping – Maersk's next newbuildings driven by methanol



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AGENDA

Moving into green shipping – Maersk's next newbuildings driven by methanol

- 1) why shall we decarbonize?
- 2) what are Maersk's ambitions?
- 3) which green fuels are we considering?
- 4) why choose methanol?
- 5) where shall the green methanol come from?
- 6) how will Maersk's next newbuildings look?
- 7) what is needed to move forward?

Decarbonizing global supply chains is a strategic imperative for Maersk



Our customers need us to decarbonize their supply chains in order to uphold their global footprint.



Investors and financial institutions expect sustainability and will reward decarbonization leaders.



Shipping accounts for ~3% of global GHG emissions. Urgent action to mitigate climate change is needed, and society (and our employees) expect us to act.



- **We must decarbonize our entire operations.**
- **We need to meet our customers' expectation for a decarbonized supply chain.**
- **If we do not take action to decarbonize, we will become irrelevant to our customers.**
- **We need to decarbonize as fast as technically and commercially possible – it is a strategic imperative.**

Roadmap to deliver net zero by 2040



OUR DECARBONISATION COMMITMENTS



2030: Industry-leading green customer offerings across the supply chain

- Ocean: Min. 25% of cargo transported with green fuels.
- Air: Min. 30% of cargo transported with Sustainable Aviation Fuels.
- Contract logistics and cold chain: Min. 90% green operations (scope 1 and 2).
- Inland: Industry leading green offering - quantitative target to be defined during 2022.



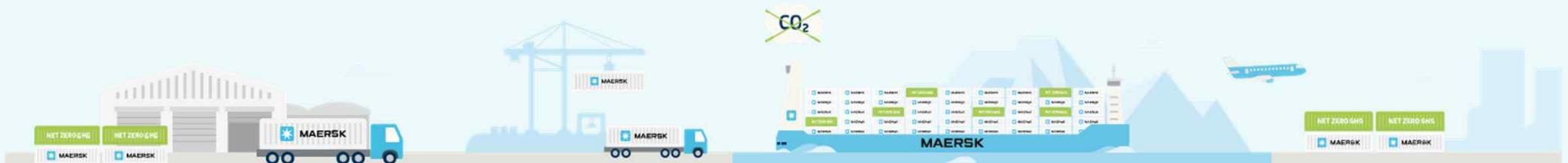
2030: Aligned with a Science Based Targets initiative 1.5-degree pathway

- Ocean ~50% reduction in emission intensity (2020 baseline).
- Terminals ~70% absolute reduction of scope 1 and 2 emissions (2020 baseline).
- Natural Climate Solutions used above and beyond 1.5-degree target to sequester at least 5 million tonnes GHG in 2030.

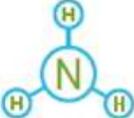


2040: Net zero across our business and 100% green solutions to customers

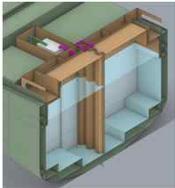
- 100% green solutions to our customers.
- Net zero greenhouse gas emission across all scopes and businesses.
- Aligned with the Net Zero criteria of the Science Based Targets initiative and a pathway to limit global warming to 1.5 degree.



We pursue four priority fuels for net zero emissions shipping – each has key advantages and limitations

Fuel	Key advantages	Key limitations/ risks
 <p>Biodiesel</p>	<ul style="list-style-type: none"> • Can be used as drop-in fuel in existing vessels and engines 	<ul style="list-style-type: none"> • Limited availability of biomass feedstock • Price pressure due to competing demand
 <p>Methanol/ Ethanol (bio- and e-)</p>	<ul style="list-style-type: none"> • Already in operation as marine fuel and engine is available • Liquid at normal condition and well-known handling 	<ul style="list-style-type: none"> • Bio-methanol: Limited availability of biomass feedstock • E-methanol: Availability of biogenic CO₂ source
 <p>Lignin fuels (New biofuel based on lignin-alcohol blends)</p>	<ul style="list-style-type: none"> • Potentially the most price-competitive net zero fuel, could be almost on par with fossil fuels • Same engine requirements as for methanol 	<ul style="list-style-type: none"> • In development stage with production still to be scaled up • Additional handling of contaminants may be required in fuel system and engine
 <p>Ammonia (green ammonia)</p>	<ul style="list-style-type: none"> • Fully zero emissions fuel • Can be produced at scale from renewable electricity alone 	<ul style="list-style-type: none"> • Safety and toxicity challenges • Infrastructure challenges at ports • Future costs depends on cost of renewable electricity and electrolyzer

From a ship design & operations point of view, methanol is the "sweet spot", considering technology readiness, simple storage & supply system onboard

	<ul style="list-style-type: none">✓ Economical to store on board (liquid at room temperatures, non cryogenic, low pressure / no BOG)✓ Relatively simple fuel supply system installation✓ Requires less systems and design modifications compared to other alternative fuels
	<ul style="list-style-type: none">✓ Proven fuel✓ Ready and available technology (Main Engines, Auxiliary engines, fuel system)
	<ul style="list-style-type: none">✓ Existing liquid fuel infrastructure can be repurposed enabling rapid transition from conventional fuel types✓ Methanol infrastructure already available in +100 ports globally
	<ul style="list-style-type: none">✓ EEDI and CII benefit✓ No SOx & Soot emissions while less NOx emissions✓ Highly biodegradable with low risk of marine environment impact

Maersk has made partnerships with seven green fuel pioneers that will accelerate the green fuel transition

Orsted



- 300,000 tonnes per year
- First delivery in 2025
- United States

CIMC ENRIC
中集安瑞科



- 50,000 tonnes per year
- First delivery in 2024
- China

PRIMO



- 200,000 tonnes per year
- First delivery in 2025
- Multiple locations

EUROPEAN ENERGY



- 2 – 300,000 tonnes per year
- First delivery in 2025/2026
- South America & United States

Green Technology Bank



- 50,000 tonnes per year
- First delivery in 2024
- China

WASTEFUEL



- 30,000 tonnes per year
- First delivery in 2024
- South America

德博能源
DEBO ENERGY



- 200,000 tonnes per year
- First delivery in 2024
- China

Fuel supply from partnerships
(End of year production capacity)

▨ Additional requirement
■ LOIs in place



Maersk Methanol Vessel Orderbook per Sep 2022

One 1,900 TEU Feeder
Delivery May 2023
from HMD Ulsan

MAN G50 Engine
1,500 m³ methanol tanks



Twelve 16,000 TEU Container vessels
Delivery from primo 2024 to mid 2025
from HHI Ulsan

MAN G95 Engine
16,000 m³ methanol tanks



Compact and efficient 16,000 TEU methanol fueled container vessels with high deployment flexibility



Different from Maersk's previous 15k vessels from HHI:

- ✓ **Methanol as Fuel** – having methanol dual fuel engines and able to operate 100% carbon neutral
- ✓ **Forward Accommodation** – increasing cargo intake and thereby transport efficiency
- ✓ **Aft Funnel** – increasing cargo intake and thereby transport efficiency
- ✓ **Improved port efficiency** – with all container accessible by terminal cranes without obstructions
- ✓ **Deeper hull** – increasing cargo intake and thereby transport efficiency

- ✓ **Overall: 20% more efficient than industry average & 1.5 mio t on CO2 saved with 12 vessels per year operating on green methanol**

Design features of the 16.000 TEU methanol vessels



Main dimensions: 349 m x 53.5 m x 33 m

Capacity: 16,000 TEU incl. reefers 2000 FEU

Main engine: MAN 8G95ME-C10.5-LGIM (HHI-EMD)

Aux engines: Himsen 6W32M / 9W32M + Shaft generator

Methanol capacity: 16,000 m³ in two tanks

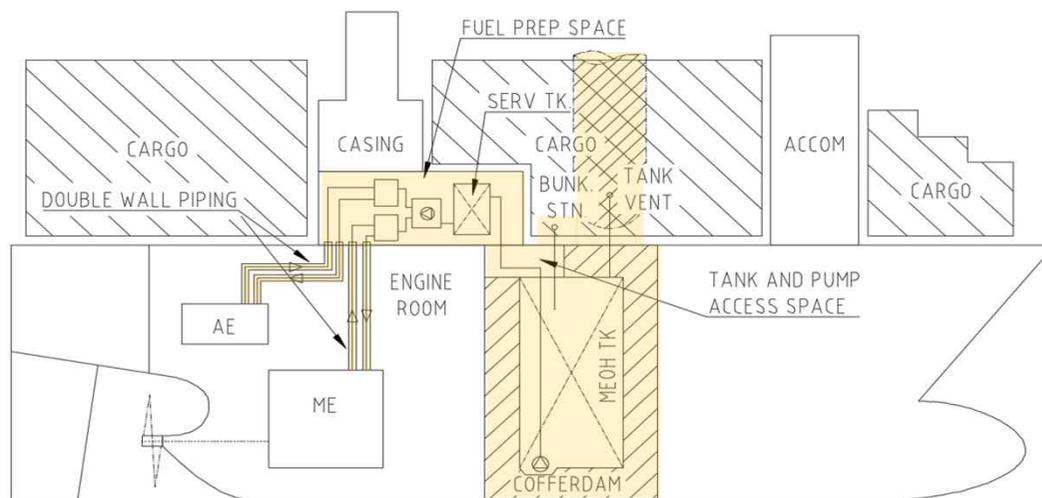
Class: ABS

Flag: Danish

Challenges solved in design:

- ✓ **Methanol** supply and safety systems
- ✓ **Bunkering** of methanol and other fuels
- ✓ **Exhaust pipes** routed to aft portside funnel
- ✓ **Torsional strength** related to accommodation forward
- ✓ **Crew comfort** in accommodation
- ✓ **Perception of course** from navigational bridge
- ✓ **Lifesaving** from all areas of vessel
- ✓ **Navigation light** related to COLREG
- ✓ **Fuel saving** by various technologies

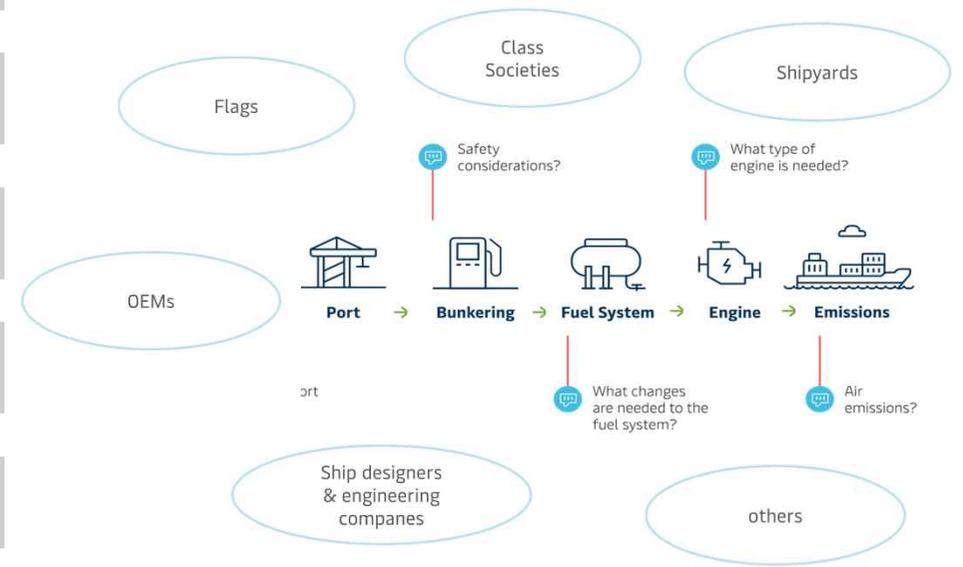
Key principles in design of a methanol container vessel



Hazardous areas

1. Inorganic zinc silicate coated Methanol tank, free of stiffening inside & split longitudinally (PS/SB)
2. Double barriers (cofferdam) protection surrounding methanol tanks
3. Fuel preparation room containing one service tank & 10–13bar fuel supply system
4. Separate supply system with LP ME & HP AEs
5. Tank venting safety system controlled by PV valves
6. Ventilated double wall piping for supply lines to AE/ME
7. Storage tanks and piping systems have nitrogen inertization & automatic purging system
8. Pilot fuel and other non-methanol fuel transferred via separate standard fuel system to AE & ME

Where should we work together to scale methanol as the short term solution for green shipping?



Thank you



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